

eggleston

Empowering our Neighbors
at *Work*, at *Home* and in the *Community*.



RELATIONSHIPS



IMPACT



GROWTH

2021 COMMUNITY IMPACT REPORT

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Paul J. Atkinson, Sr.

CHIEF FINANCIAL OFFICER
Ronald L. Fritch

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FEDERAL CONTRACTS**
Chris Hoagland

**VICE PRESIDENT
REHABILITATION SERVICES**
Tasha Jones

**VICE PRESIDENT
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Danielle Nance

**VICE PRESIDENT
BUSINESS AND RETAIL OPERATIONS**
Socko Pearson

**VICE PRESIDENT
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A letter from our CEO

I would like to welcome you to Eggleston's 2021 Community Impact Report. When I reflect over the past year, words like **relationships, impact, and growth** seem more relevant now than ever. During my time with Eggleston, there have been many challenges and opportunities. However overcoming challenges and finding opportunities in the midst of a global pandemic has both tested us as an organization and highlighted how critically important our work is for our community. With the collective efforts of so many, including our dedicated employees, our generous donors, and our supportive community partners, Eggleston is not just surviving in this pandemic, we are thriving.

For more than 65 years, Eggleston has created opportunities to **empower** adults with disabilities in their **jobs**, in their **homes**, and in the Hampton Roads **community**. Throughout this past year we continued to expand in all three of these areas:

At **Work**, we were awarded 14 new laundry contracts expanding our reach into the D.C. Metro area and creating jobs for both laundry workers and drivers. We also expanded our work with Cox adding a third tier, remote repair, to our partnership. This not only **created more jobs, it also helped reduce waste in area landfills**.

In the **Community**, we relocated Brain Injury Services to a larger and more accessible location in Norfolk. This move **created opportunities for more members** to attend in-person programs to learn/relearn additional life skills.

At **Home**, we piloted an independent living model. The program fosters increased independence and personal freedom by providing access to affordable apartment

living and **support services based on each individual's needs** on a daily or weekly basis.

In addition to expanding programs and services, Eggleston launched its first-ever major campaign. The 'Building the Future' campaign, which kicked off in February 2021, is expanding services and helping us grow our philanthropic support for the future as we consider the overwhelming need for services in Hampton Roads.

As you read the stories and highlights of the last fiscal year, I hope you'll be inspired once again to empower and support our neighbors. On behalf of the staff, the board, and all those we serve, thank you for your continued support. You make Eggleston's mission possible.

Sincerely,

Paul J. Atkinson, Sr.

Paul J. Atkinson, Sr.



SourceAmerica



PEOPLE ARE OUR PURPOSE

2021 ANNUAL AWARD WINNERS

ASSOCIATES OF THE YEAR



Peter Curry

Day Program Services,
Tanner Creek



John "Eddie" Higgs

Residential Services,
Carlson House



Tyler Allaire

Brain Injury Services,
Beacon House



Kechone Jenkins

Community Employment,
Sage Dining Services

EMPLOYEE OF THE YEAR



Tyrone Johnson

Detailer, EAC

VETERAN OF THE YEAR



Tamsyn "Tee" Spence

Assistant Director,
Residential Services

EXCELLENCE IN ACTION



Shandra White

DSP Mentor

PAUL J ATKINSON SR. LEADERSHIP AWARD



Pam Frazer

Manager of
Rehabilitation Support

SERVICE TENURE RECOGNITION

20 YEARS

Melvin Edgerton
Custodial Services
-Retiring

Jesse Moore
Laundry Services

Shirley Moore
Naval Station Galley

25 YEARS

Abe Edwards
NMCP

Luvone Edwards
Laundry Services

Michael Haukeness
NMCP

Nicholas White
Laundry Services

30 YEARS

Linda Fentress
NMCP

Catherine Sellars
Business Services

BUSINESS SERVICES

DOCUMENT SHREDDING & CONVERSION

1,540,512



**POUNDS OF PAPER
SHREDDED AND RECYCLED**

Eggleston offers secure, state-of-the-art document shredding services, as well as affordable document conversion into easily stored digital images. These services employ dozens of people.

Although the shredding and conversion departments remained open throughout the pandemic, the effects were greatly felt. Many of our customers' businesses were either closed or working remotely for several months. Fortunately, we are starting to see renewed interest in these services as more companies return to the office.



Total Documents scanned and converted to electronic files: 562,505

eggleston
garden center
PLANTS • VEGETABLES • FARM • LANDSCAPING • RETAIL

The Eggleston Garden Center is a retail outlet that has everything you need for your lawn and garden. Customers range from the Master Gardener program, active military, local landscapers, and of course a strong following of everyday customers, that include first-time plant owners getting started with our expertise. With a lack of volunteers due to Covid, our associates stepped up and grew the majority of the herbs sold including Basil, Lavender, Oregano, and Parsley. They also grew a variety of bedding plants, house plants, and hanging basket combos.

Engineering controls, enhanced cleaning, curbside service, and masking helped create a safer shopping experience, and provided uninterrupted job opportunities for our employees. Thanks to its outdoor retail space, knowledgeable staff, and the increased interest in gardening and home improvements, the Eggleston Garden Center grew revenue by **42% year over year**.



10,482

Customers served **67%**

increase over last year



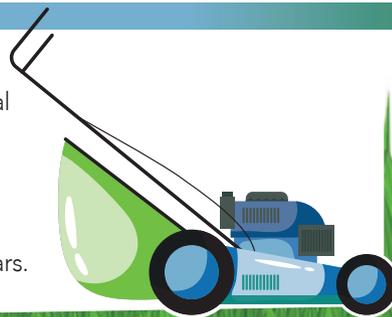
\$879,095
IN DONATED GOODS



Best Thrift is a valued local partner of Eggleston. When you shop at Best Thrift you get the satisfaction of knowing you are getting great deals and supporting Eggleston's mission.

LANDSCAPING

Eggleston's Landscaping crew offers full service commercial landscaping services and select residential services. We work primarily in Norfolk and the surrounding cities. Over the past year we added several new commercial clients providing expansion opportunities for our employees. We also had our highest number of residential projects in the last 5 years.



5,200

ACRES MOWED

EGGLESTON AUTO CENTER

In 1999, Eggleston began its vehicle donation program to create additional employment opportunities and support other Eggleston programs. Each month, the dedicated team at Eggleston's Automotive Center (EAC) repair and detail hundreds of donated vehicles for auction. While it has been challenging to navigate during a pandemic, the EAC held auctions without interruption. The EAC closely followed CDC, federal, and state guidance and implemented risk mitigation strategies to remain open. From March 28, 2020 to March 27, 2021 we discontinued the live auctions and moved to sealed bid auctions. When we were able to resume live auctions on April 10th 2021, there was significant enthusiasm from our auction attendees. We are extremely grateful to those who chose to support Eggleston with a vehicle donation or by participating in one of our auctions.



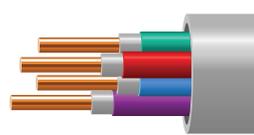
1,339 VEHICLE DONATIONS

Total Value of Car Donations:
\$1,477,400

BUSINESS FULFILLMENT & CUSTOM ASSEMBLY

For more than 65 years, Eggleston has helped Hampton Roads businesses succeed by offering quality services at competitive prices with a capable and motivated workforce. The business fulfillment teams offer a variety of services including assembly, knitting, packaging, inspection, testing, cleaning, bagging, labeling, re-packing of bulk materials into ready-to-issue quantities, support for local promotions, and bulk mailing services.

Eggleston also supports Cox Communications as the sole East Coast vendor for their Cox Accessory Recovery Program. The partnership has created over 135 jobs and provided career and work opportunities. This past year we refurbished 844,120 electronic accessories and kept over 1,000 miles of electronic accessories (cords, cables, remotes) out of landfills.



404,550 FT.
OF CORDS & CABLES REFURBISHED

Thanks to recent upgrades at our Tidewater Drive location, the business fulfillment team was able to remain open throughout the pandemic. Eggleston was the only Employment Services Organization in the USA to remain open for Cox Communications Inc. and, amazingly, increased production.



A SYMBOL OF RESILIENCE

REMEMBERING KELLY FERRELL

Kelly Ferrell started working in the mailroom at the Norfolk, VA office of the U.S. Army Corps of Engineers (ACOE) in 1993 through the AbilityOne® Program at Eggleston. The AbilityOne® Program is among the largest sources of employment in the United States for individuals who are blind or have significant disabilities, employing approximately 45,000 individuals across the nation.

When she first started working in the mailroom, Kelly found backlogs of parcels that needed to be shipped. She meticulously sorted the parcels by importance and time sensitivity, and subsequently implemented a new process to prevent future backlogs. With her proactive, detail-oriented nature and effective communication skills, it was clear Kelly would do amazing things with the ACOE.

She worked hard to overcome significant physical challenges from cerebral palsy, like figuring out how to pick up a mail tray without falling— an achievement she would proudly share.

Over time, Kelly worked her way up to the Mailroom Supervisor where she was responsible for all incoming and outgoing mail, mailroom computer operations, and the training and management of two employees. She often stepped up and helped with tasks that were outside her duties and responsibilities. She was always very approachable, provided outstanding customer service, and was beloved by her coworkers.

To show their appreciation for her hard work, the Army Corps of Engineers gave her an assigned parking space and installed a special railing next to the door she used to enter the building.

In 2009, Kelly Ferrell was the recipient of the Evelyne Villines Award for the East Region. This award recognizes an individual with a significant disability who advances from work on an AbilityOne® contract into employment at a nonprofit, private, or government agency. When the Army Corps of Engineers learned she won the award, they organized a special

lunchtime recognition event where the ACOE Commanding Officer was in attendance.

Sylvia Hines, former Director of Supported Employment, met Kelly through Eggleston. Sylvia worked closely with the VP of Federal Contracts to staff contracts Eggleston was awarded. Sylvia initially helped Kelly get a job in the community, but recognized that she'd be a great potential fit for the ACOE contract.

at Eggleston. Kelly overcame many challenges in her day-to-day work and in her lifetime. She will forever be a symbol of strength and resilience for those who knew her and worked with her.

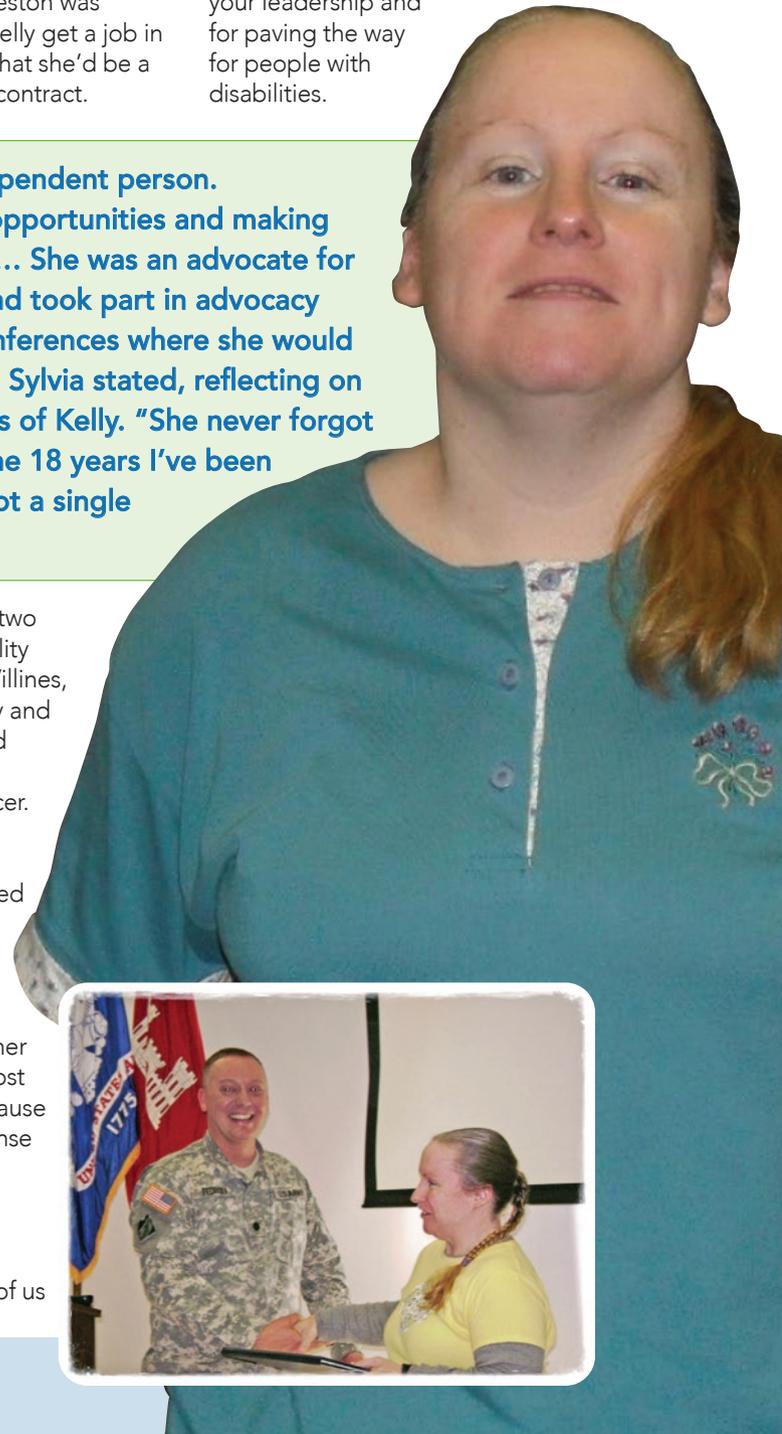
Thank you, Kelly, for your service, your leadership and for paving the way for people with disabilities.

"Kelly was a strong, independent person. She believed in creating opportunities and making things happen for herself... She was an advocate for people with disabilities and took part in advocacy efforts and leadership conferences where she would share her personal story," Sylvia stated, reflecting on many wonderful memories of Kelly. "She never forgot a holiday or a birthday. The 18 years I've been gone, and she never forgot a single birthday of mine."

Sylvia also shared that Kelly had two heroes – one was national disability advocate and speaker, Evelyne Villines, who also had a physical disability and overcame many challenges – and the other was Paul Atkinson Sr., Eggleston's Chief Executive Officer.

Outside of work, Kelly had an eclectic taste in music and enjoyed collecting recordings, including limited editions. One of her greatest pleasures was driving her Ford Mustang with its adapted controls. She believed her ability to drive was one of her most important accomplishments because it had given her an invaluable sense of independence and freedom.

As we reflect on Kelly's years of service, we are grateful for the incredible impact she had on all of us



FEDERAL AND COMMERCIAL PROGRAMS



Eggleston proudly supports all branches of our U.S. Military. In fact, for decades, we have worked with the Federal Government as well as local and regional businesses to provide contract services to the region and employ hundreds of people, including many veterans and their family members.

FOOD SERVICE

We provide food service for both the Navy and the Marines at more than eight locations across Hampton Roads. We continued to provide services throughout the pandemic, but several galleys temporarily switched to take-out only orders, causing a reduction in labor hours. These programs employ 68 people.



Over
4.6 MILLION
pounds of laundry
PROCESSED



INDUSTRIAL LAUNDRY

Eggleston's Commercial Laundry serves every branch of the military and other Federal and Corporate clients at our Norfolk and Portsmouth facilities. Healthcare Laundry Accreditation Council (HLAC) certified, we have a strong partnership with SourceAmerica under the AbilityOne® Program. While we saw decreases from some customers due to Covid-19, the department and its 47+ employees continued working to provide essential services to local and military hospitals and medical facilities. In addition, Eggleston was awarded 14 new contracts from the DC metro area, Quantico and Maryland to provide laundry service for Air Force One, Presidential Inn, and The Old Guard.

MAILROOM AND CUSTODIAL SERVICES

Eggleston provides mailroom services for the Mid-Atlantic Office of the Army Corps of Engineers and executes custodial services for the Navy SEAL Teams stationed at the Joint Expeditionary Base Little Creek-Fort Story. These unique opportunities provide jobs for 12 people (2 mailroom and 10 custodial) in our community.



MEET MELVIN!

During his 20 years at Eggleston, Melvin has overseen the continued growth of Eggleston's custodial footprint. Not only have we added several buildings and customers over the years, but we have also grown to include work on Fort Story. He will be retiring in September 2021, and his ability to frequently juggle customer requests against contractual obligations will be greatly missed. This requires a professional and diplomatic touch, and Melvin consistently met the challenge. His concern for the welfare of his team has been evident in everything he has done, supervising a team of 10-12 custodians, as they met the varied contractual requirements for servicing 30+ buildings across two bases (Joint Expeditionary Base Little Creek-Fort Story). The team will certainly be able to move forward successfully with the seeds Melvin has planted.

We truly wish Melvin well in his next adventure!



VOCATIONAL REHAB SERVICES

COMMUNITY EMPLOYMENT

Eggleston's staff of experienced Employment Specialists provide one-on-one job coaching to help individuals reach their goal of obtaining employment in the community. They also help local employers find and hire these hard-working and dependable employees.

During the beginning of the pandemic, several individuals we serve were furloughed, but with the support of local employers, we have successfully placed most individuals back into employment.

As restrictions lift, many employers are reaching out to learn more about hiring the individuals Eggleston supports.

131 INDIVIDUALS SERVED

Over 6,441 hours of supported employment services delivered



15 LOCAL COMMUNITY EMPLOYMENT PARTNERS

<i>Amazon</i>	<i>PRIDE, Inc.</i>	<i>Burlington</i>
<i>Pollard's Chicken</i>	<i>PCSI</i>	<i>Home Goods</i>
<i>YMCA</i>	<i>Wild Birds Unlimited</i>	<i>Food Lion</i>
<i>Allied</i>	<i>Children's Harbor</i>	<i>Kroc Center</i>
<i>Security Storage, and Van</i>	<i>The Learning Garden</i>	<i>Planet Fitness</i>
		<i>Wawa</i>

BRAIN INJURY SERVICES



Eggleston's Brain Injury Services (BIS) consist of Beacon House, Case Management, and Support Groups. Beacon House serves as a clubhouse model for adults with an Acquired Brain Injury (ABI). A Clubhouse focuses on abilities rather than disabilities

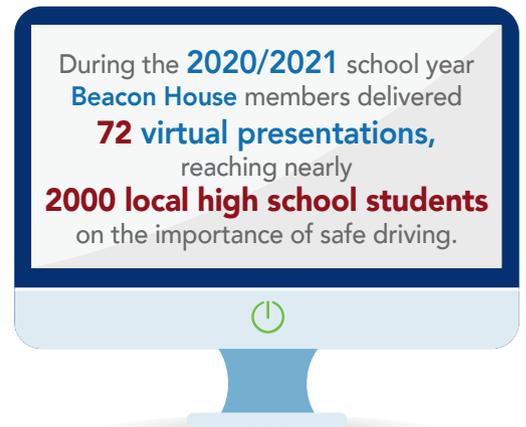
and capitalizes on these abilities for the combined good of all members. Clubhouse members work together to support each other in the pursuit of their personal goals. This rehabilitative environment provides opportunities to develop skills and self-esteem needed to regain control of meaningful and productive lives.

In May 2021, Brain Injury Services moved to a new and improved location in Norfolk. The larger space allows us to accommodate more members each day and still be spread out. The huge kitchen has also allowed for greater wheelchair accessibility and more members to participate in the culinary unit each day. The new location has a washer and dryer, so

members learn/relearn another life skill. Our case manager provides guidance, education, and empowerment by linking individuals with community resources, setting up services, and acting as a liaison with other providers. Anyone in the community with an ABI can work with our case manager, not just Beacon House members.

Living with a brain injury can be lonely. It helps to know you are not alone - whether you are an individual living with a brain injury or a caregiver. Eggleston offers two support groups: one for survivors and one for caregivers, family and friends.

During the **2020/2021** school year **Beacon House** members delivered **72 virtual presentations**, reaching nearly **2000 local high school students** on the importance of safe driving.



VOCATIONAL REHAB SERVICES



The C3 program is dedicated to ensuring that vulnerable populations, specifically individuals experiencing homelessness and those at imminent risk of homelessness have the opportunity for viable employment. As a direct result of COVID-19, Eggleston expanded its C3 program to Norfolk in late 2020 with the help of funding from a Community Development Block Grant (CDBG). Many of the individuals we serve have a disability or other barriers to employment. We provide employment readiness support such as building resumes, job searches, setting up interviews, and mock interviews. We also work to develop relationships with local businesses to establish opportunities that recognize each individual's situation and foster employment.

While those experiencing homelessness and at imminent risk of homelessness are the main focus of C3, persons whose income is at or below 200% of the Federal Poverty Level and have minor children, can receive supported employment services as well.

WARRIOR BRIDGE



The Hampton Roads community has one of the largest populations of veterans and transitioning military in the country. The Warrior Bridge program assists veterans with disabilities by connecting them to vital resources, services, and employment. This program uses a person-centered approach to promote self-sufficiency and is in the unique position to provide immediate employment to veterans through Eggleston's multiple business enterprises.

During the pandemic, unemployment among veterans increased significantly. This lack of income caused mental and emotional stress on veterans and their family members. Many companies laid off personnel or operated with just essential personnel. However, Eggleston continued to operate throughout the pandemic which provided Warrior Bridge the opportunity to consider more veterans looking for employment with Eggleston.

Eggleston's newest facility rehoused its Brain Injury Services, and provides a unique opportunity to connect veterans with additional services. The new location has also increased collaboration with Union Mission (located across the street), providing jobs to veterans experiencing homelessness.



THE 12TH ANNUAL OK5K AND 1-MILE RUN, WALK, AND ROLL



The OK5K and 1 Mile Run, Walk & Roll is Eggleston's only fundraising event, and all proceeds directly support our mission. In an effort to keep all the participants and staff safe, the 2021 OK5K was moved to a virtual event in October. Racers could run, walk, or roll their race at the time and place of their choosing either alone or in a small group. Participants were encouraged to share their photos on our Facebook page.

Proceeds from the OK5K event help to offset the cost of Eggleston's year-round services to adults with disabilities, including our Brain Injury Services, Warrior Bridge Veterans program, and Summer Camp at Civitan.

Eggleston is grateful to its presenting sponsor: Mancon, and all the other sponsors that make this annual event possible.



SUMMER CAMP

Due to Covid-19, Summer Camp 2021 was virtual this year. The specially designed Zoom camp called "Fun with Friends" was an opportunity to bring individuals together once per week from 9am -12pm. The camp focused on improved social well-being for participants. Camp was offered for six weeks and included creative sessions such as Creative Arts, Gourmet Week, Movin' and Groovin', Mad Scientist, Fun in the Sun, and Animal Adventures. Campers were able to participate in virtual social activities that were designed for persons with disabilities. Camp provided an opportunity to make friends, and to develop a sense of belonging and connection, as well as improving mental and physical health.



MEET KECHONE!

Kechone Jenkins was referred to Eggleston from DARS to assist with obtaining employment in the community. He stressed he would like to work in food service as he already had several years of experience in that industry and liked the work. His Employment Specialist reached out to the manager at Sage Dining in regards to a part time position and set up an interview for Kechone. During the interview, Kechone stole the show. Before the interview began he provided all of his qualifications (hard working, dedicated, friendly, works well with others, great at multi-tasking, and is able to work in a stressful and fast-paced setting). He went into detail, stating that he works the dinner shift and is called in quite often for the lunch shift when others call out. Kechone stated "I'm no stranger to the kitchen. I'm not the best cook, but if hired I will make sure that the kitchen remains clean." He was hired on the spot as a full time employee at Norfolk Collegiate's lower level.

Kechone's Employment Specialist provided him with placement and training supports he needed to get him stable and continues to offer follow along services. Five and a half years later, Kechone remains a valuable employee with Sage Dining Service at Norfolk Collegiate's Lower Level.

During the pandemic, the tasks and protocols were modified and adjusted to ensure students and staff safety. Kechone adjusts well to change and did not miss any time from work during the pandemic except for when all the schools were closed. When Kechone returned to work, there were new protocols and safety guidelines and how the students received their meals was changed to bag lunches. Kechone assisted with preparing the bag lunches as well as delivering the lunches to the classrooms. Kechone is very social and was saddened by the lack of social interaction with students and teachers. The students and staff felt the same way and sent weekly thank you letters to the kitchen staff thanking them for their hard work. The letters were posted all over the cafeteria walls.

Kechone has worked during the entire pandemic while keeping his health and safety at the forefront. Kechone stated "If there is a will, there is a way."

“**My disability does not define who I am. Hard work and determination and strong family support is what continues to keep me employed.**”



RESIDENTIAL SERVICES

EGGLESTON CURRENTLY PROVIDES THREE RESIDENTIAL SERVICE OPTIONS:



Congregate Living (Group Home) • In-Home Support • Supportive Living

Eggleston provides residential, community-based living for individuals with intellectual disabilities. The advantage of selecting living options through Eggleston is that services are person centered, incorporating the individuals' dreams, wishes and talents. Individuals have many opportunities to be active members in the community, creating more natural supports and lasting friendships.

The Covid pandemic created a variety of challenges for the residential team, but they adapted and came up with creative in-home social activities to celebrate holidays, birthdays, and other events that gave a sense of normalcy and fun during the lockdown. Some staff and members of the management team worked around-the-clock for weeks at a time to ensure consistent care for sick residents or to cover open shifts.

As restrictions have begun to lift many of our residents have looked forward to returning to their favorite activities and trying new things like hydrobiking.

37 Residents

(29 congregate, 2 supported living, 7 in-home)

64 employees including Full-time, Part-time, and PRN



WILL'S FIRST APARTMENT

In late 2020, Eggleston and The Breeden Company piloted a new independent living model to expand Eggleston's in-home residential services and increase community-integrated housing options for adults with disabilities. The first resident, Will, moved into his own apartment in November and the second resident, Drew, moved into his apartment in December.

Will, who acquired a traumatic brain injury as a child, is a member of Beacon House. One of Will's goals was to be independent; so with the help of Beacon House, brain injury case management services, and the community employment teams, Will has developed the skills and financial stability he needed to get his own place.

"My biggest reason for living independently is because I wanted to be able to do things on my own. Living at home wasn't good for me and I knew that I would be able to do better for myself and forcing myself into this position helped me. I always had the desire to do this and many people told me I couldn't and I wanted to prove them wrong. I still have some learning to do so that I remember my responsibilities, but I have enjoyed every minute of the experience and I look forward to moving forward and learning everyday." - Will

With the help of his DSP (direct support professional), Anthony Bleach, Will is thriving in his new home and well on his way to reaching his goals. Will's advice for others is "They would have to put their mind and effort into everything for them to become more independent."



DAY SUPPORT SERVICES

Eggleston offers five distinct center-based day support programs across Hampton Roads. Service sites are located in Norfolk, Chesapeake, and Hampton. Group Day Services are designed to offer individuals meaningful activities year round. Services are based on a person-centered philosophy. Programs focus on valuing and treating people with dignity and respect by supporting personal perspectives, beliefs, and preferences. All activities focus on building relationships, personal growth, and independence. Group Day services connect individuals to friendships, community integration, enhancement of social networks, and assurance of an individual's health and safety.

Eggleston continues to expand its community-based services to include additional groups that spend the majority of their day participating in a variety of activities in the community, as opposed to the typical center-based model. These services are known as Community Engagement and Community Coaching. These activities are conducted at naturally occurring times and in a variety of natural settings in which the individual actively interacts with persons without disabilities. These opportunities increase meaningful community connections, and develop natural supports. Each of these programs provides supports in the areas of task learning, socialization, communication, positive behavior development, personal care, environmental awareness, and community access. In total, these programs provided services to approximately 160 individuals over the past year.



APPROXIMATELY
200,000 HOURS
OF DAY SUPPORT SERVICES DELIVERED

3,900 HOURS
SPENT IN THE COMMUNITY BY THE COMMUNITY
ENGAGEMENT TEAM

MEET GEORGE!

As an amputee, George believed there wasn't a job that he could do. Several years ago due to an illness, George lost his leg and now utilizes a wheelchair. In October 2020, George was referred to the C3 program.

During his initial intake meeting, George shared with Mary Clark, his Eggleston C3 coordinator, he only agreed to meet because his transitional housing agreement requires all occupants to work. "George seemed petulant and moody at first. I wasn't sure how things would go with George, but then I got the right call from a local employer" said Mary.

On November 23, 2020, Mary received a call from Madison Hahn at CozyPure. They were looking to fill an entry-level position picking apart compressed natural latex LaNoodles used in many of their products.

One week later, George and Mary toured CozyPure, and

George completed a working interview. During the tour, George was smiling and laughing; and when the owner asked if he had any questions, his reply was: "When can I start?" George was hired on the spot and started the very next day.

After George's first day of work, he appeared excited about his job and shared with Mary what a great day he had. On his second day, he talked about how nice it was to get out of his room, having something to do, and how nice all the staff were at work.

George's story does not stop here. George was accepted into a senior living center and moved into his apartment in July 2021. George's favorite part about his new home is that the building and his apartment are wheelchair accessible, and his shower has a built-in seat and hand rails. When asked by his job coach, how do you like your new home, George commented "I love it. I'm very comfortable." While enjoying his apartment, George is excited about achieving his next goal. His medical team is assisting him with getting a power wheelchair.

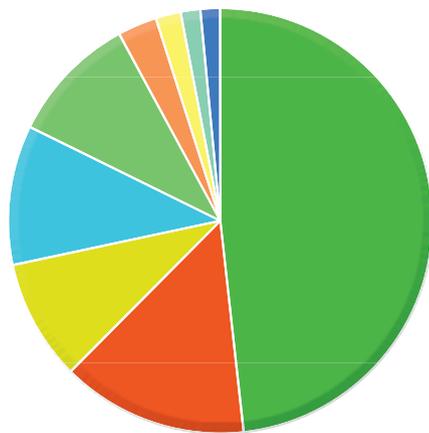


“
**When
can I
start?**”

2020-2021 Percent of Revenue by Total Service Unit



2020-2021 Percent of Expenses by Service Unit



- Government Services
- Business Services
- Day Services
- Residential Services
- Administrative
- Retail
- Community Employment
- Brain Injury
- Staffing Services

2020-2021 Contributions:



Annual Unrestricted Gifts:
\$205,612

'Building the Future' Campaign Gifts:
\$1,520,060

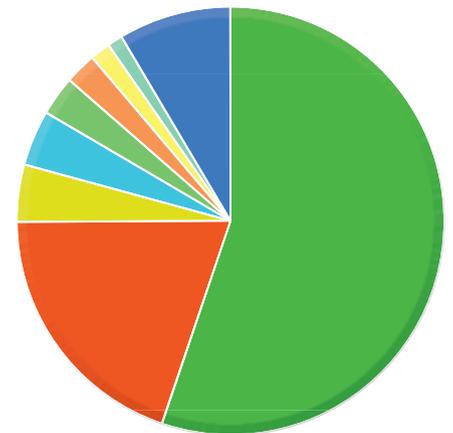
Over **850** adults
with disabilities served
this year.

SUPPORT SERVICES ANNUAL REVENUE

Residential Services:
\$3,133,828

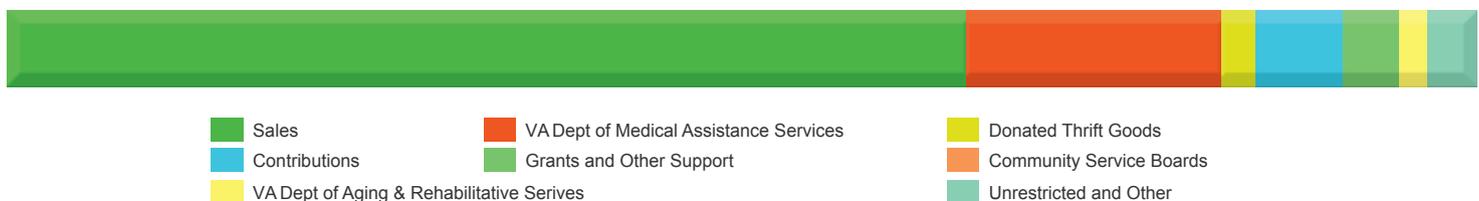
Day Services:
\$3,106,417

2020-2021 Percent of Expenses by Category



- Payroll
- Direct & Contracted Services
- Occupancy
- Donated Vehicles
- Depreciation & Amortization
- Fleet Costs
- IT & Communications
- Advertising
- Other

2020-2021 Percent of Revenue by Funding Types



Your generosity is building the future for individuals and families.

If Covid did anything good in the last year and a half, it highlighted the enormous generosity of our community and the determination of those Eggleston serves and employs. Programs and services at Eggleston continued to support individuals and ensure that the health and well-being of those counting on us was a priority.

Thanks to your generosity, Eggleston could keep operations going strong, and people employed. We even rehoused the Brain Injury Services clubhouse program (Beacon House) and Warrior Bridge program with the launching of Eggleston's first-ever capital campaign.



LARRY suffered a traumatic brain injury at just 21 years of age and has participated in the rehabilitation program for more than 20 years.

Thanks to you, the services he and many others count on were offered virtually during Covid. Larry and over 40 others are enjoying their new space which is more conducive for those in the program.



In May of 2020, Eggleston opened its newest location on Virginia Beach Boulevard. The 18,000 square foot facility provides a permanent and improved program location for the vocational rehabilitation brain injury program known as Beacon House and the Warrior Bridge Veterans' program.



BUILDING THE FUTURE CAMPAIGN

We are deeply grateful for the support we've received in response to our first-ever major campaign, *'Building the Future'*.

Thanks to the generosity of the following donors, we have been able to raise over 1.9M of our 2.7M goal to expand and enhance services for individuals living with brain injuries, veterans with disabilities, and those in need of affordable and accessible housing.



Jen and Scot Anders
Paul J. Atkinson, Sr.
Richard and Carolyn Barry
Bay Diesel Corporation
Beazley Foundation
Dave and Pam Belote
Gail and Gray Broughton
Jim and Susan Brown
Susan and Mark Craft
Richard J. Crouch
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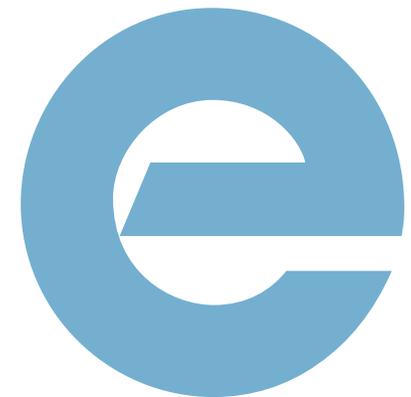
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