



Questions:

1. What is your experience and track record in the healthcare insurance industry? How long have you been operating, and what is your experience in providing medical coverage solutions?
2. What is your current knowledge of the healthcare market and trends? How do you stay informed about changes in regulations, compliance requirements, and emerging industry practices?
3. What is your approach to identifying and assessing the company's specific needs and requirements for medical coverage? How do you tailor your recommendations to align with the company's objectives and budget?
4. Please list the carriers that you do business with, and what is your ability to negotiate competitive rates and comprehensive coverage options?
5. What value-added services does the broker offer beyond traditional brokering functions?
6. What additional services or programs are included in the medical coverage, such as wellness initiatives, telemedicine, employee assistance programs, or chronic disease management?
7. What is the process for claims submission, reimbursement, and customer service? Are there any online tools or mobile applications available for managing and accessing medical coverage information?

Timeline:

- Deadline to submit is **Friday, June 14, 2024 by 5:00PM** EDST. All submissions received after 5:00PM will not be considered.
- Submissions must be electronic and sent to russell.helene@egglestonservices.org.
- The top three proposals will be required to present a thirty-minute presentation in person on why they should be selected as our Broker. There will be a max of two people eligible to present your proposal.
- The committee will consist of up to seven individuals including board members and senior leadership.
- The top three proposals will be notified by **Thursday, June 20, 2024**. Presentations will be given the morning of **June 25, 2024**.

Helene Russell, Interim Chief Executive

Empowering People, Changing Lives.

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